

#### FASHION STARTS WITH CHILDHOOD. BUSINESS STARTS WITH FASHION

CJF-Child and Junior Fashion 2023. Spring 20–23 February



CJF - Child and Junior Fashion 2023. Autumn

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CJF - Child and Junior Fashion 2023. Autumn runs concurrently with Mir Detstva 2023

EFFICIENT EXHIBITING WITH A PARTICIPATION PACKAGE!



#### CJF-CHILD AND JUNIOR FASHION HAS A SPECIAL OFFER FOR YOU.

We have SPECIAL RENTAL RATES for exhibitors who intend to participate in both CJF – Child and Junior Fashion 2024. Spring and CJF - Child and Junior Fashion 2024. Autumn

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### INTERNATIONAL EXHIBITION FOR CHILD AND JUNIOR FASHION

SPRING 20-23 February 2023

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EXPOCENTRE Fairgrounds, Moscow, Russia www.cjf-expo.ru/en SC EXPOCENTRE

CHILD AND JUNIOR FASHION

12+



#### FASHION STARTS WITH CHILDHOOD. BUSINESS STARTS WITH FASHION

CJF – Child and Junior Fashion is a unique networking tool for professionals in the children's fashion industry on an international scale.

The show helps to strengthen existing relationships with partners, as well as concluding new contracts for the supply of products.

Market research shows a high level of interest among buyers in the development of this show for children's, young people's and maternity fashion.

• Fabrics and garment accessories

#### **PRODUCT SECTORS**

- Children's clothing
- Children's footwear
- Accessories for children
- Premium premium clothing brands
- Teens clothes for teenagers

#### CJE-CHILD AND JUNIOR FASHION: 60+ EVENTS IN THE CONFERENCE PROGRAMME

- Conferences
- Master classes
- Learning workshops
- Discussions Competitions
- Presentations
- of exhibitors

CJF - Child and Junior Fashion 2022. Spring and CJF - Child and Junior Fashion 2022. Autumn in total

#### • Clothing for pregnant women

Retail equipment

#### CJF. CHILDREN'S CATWALK

CJF. Children's Catwalk is a perfect way to increase your brand awareness!

Demonstrate your collection to draw attention of fashion professionals to your brand and get

an immediate feedback.

It will help to increase the number of pre-orders and multiply ROI from exhibiting.

#### 7 REASONS TO PARTICIPATE IN CJF-CHILD AND JUNIOR FASHION

- Increase of sales and attraction of buyers
- New prospects for business development and search for suppliers
- Main market participants at Russia's largest business platform of the children's fashion industry
- Maximum reach for the professional audience
- Opportunity to strengthen image and brand recognition
- The conference programme with participation of world class professionals
- Information about current trends for new collections

#### YOUR MARKETING OPPORTUNITIES



Yournews on the website and social accounts of the exhibition



Your logo

on the brand

page



Speaking at the presentation platform, taking part in the conference programme

Direct mail to our visitor and exhibitor database



Sponsorship

## 12,000+ professional visitors

from

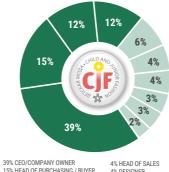
## YOU CAN MEET AT EVERY SHOW





# HIGH ROI





4% DESIGNER 3% HEAD OF MARKETING/ADVERTISING 3% HEAD OF CATEGORY DEPARTMENT/

CATEGORY MANAGEMENT

2% STORE/BRANCH STORE MANAGER

12% SALES MANAGER 12% SELF-EMPLOYED 6% OTHER



## CJF-CHILD AND JUNIOR FASHION IS







well-known brands





Source: statistics of CJF - Child and Junior Fashion 2022. Autu

86%

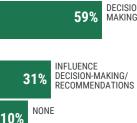
Visitors would recommend the show to their partners and peers

CJF – Child and Junior Fashion 2022. Spring and CJF – Child and Junior Fashion 2022. Autumn in total

#### **VISITOR FIELD** OF ACTIVITY / **BUSINESS TYPE**

45% RFTAII 14% WHOLESALE 8% RETAIL CHAIN 8% MANUFACTURE 5% ONLINE SHOP/ MAIL ORDER BUSINESS 4% OTHER 3% BUSINESS SERVICES 3% SHOPPING CENTER 3% SELF-EMPLOYED 2% BOUTIQUE/SHOWROOM 2% SPECIALTY STORE 1% MASS MEDIA REPRESENTATIVE 1% IMPORT/DISTRIBUTION 1% SALES OFFICE





DECISION MAKING